The Open Marketplace for Quality Locums Staff

Your Challenge

As the next phase of the COVID-19 response unfolds, talent management flexibility is of the utmost importance. This is especially true for optimizing Locums staff and costs, which can vary widely due to shifting supply and demand factors, especially with many unknowns such as the pandemic's impact on physician billing rates by specialty and location. Planning now for the expected surge from resuming elective procedures requires careful management and access to a level of Locums talent that goes beyond what a single agency can provide.

Sourcing broadly from the market of Locums providers can help you meet your demands without sacrificing choice or quality while also allowing for true real-time price discovery on each assignment. Prepare now with the most flexible system available: Open Talent Marketplace by AMN Healthcare.





To learn how Open Talent Marketplace by AMN Healthcare can help you navigate the staffing challenges facing your organization, please contact:

866.217.6701 | Locums.OTM@AMNHealthcare.com

Flexibility for the Future



The Other Crisis

Many hospitals across the nation are coping with a sudden reduction of patients. Non-essential medical services have dropped so dramatically and quickly since the onset of the COVID-19 crisis that health system executives are faced with a crisis of a different nature: financial survival. With estimates of over \$1 billion in daily revenue losses due to the nationwide shutdown, U.S. hospitals are scrambling to conserve cash and implement cost-saving measures with a focus on staffing, their most expensive line item.

Our Solution

- Transparent marketplace for agencies through BidMatch, our online transactional bidding platform, to drive open market pricing with instant views into competitive submissions
- Access to an extensive network of over 900 leading agencies, in addition to AMN Locums brands, to optimize talent acquisition
- Greater control of Locums staffing contract terms through market-driven pricing, easy-to-use reporting and agency performance scorecards

- Individualized customer support, with a dedicated Account Manager on every job order from start to finish
- Single-platform management of all available contingent talent, including nursing, allied and non-clinical in addition to Locums
- Backed by AMN the experts in healthcare workforce solutions, with \$2.6 billion in annual spend managed through our technology

The Value

Open Talent Marketplace delivers multiple benefits that are highly valuable during the pandemic and beyond:

- Reduction in cost and time spent managing agency solicitations by referring all needs to the Marketplace
- Transparent views of spend reports and performance on demand
- High degree of flexibility in Locums management

- Meeting your organization's clinical quality standards by easily accessing a wide pool of Locums physicians
- Faster position fills so front-line care is not compromised
- Greater efficiencies through system-generated data and insights

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